

# PHUMZILE

## ENGINEERING SERVICES AND SUPPLIES

COMPANY PROFILE

# WHO ARE WE

Phumzile Engineering Services and Supplies is a 100 % black owned and managed business based in Polokwane that focuses on General Engineering Services, Earthmoving Equipment and Industrial Supplies. We are an authorized dealer for SEM Equipment.

# OUR MISSION

To build a business that will be a force to be reckoned within engineering and earthmoving equipment industries.

We achieve this by rendering services and offering products to the industries that utilize heavy machinery and earthmoving equipment, in addition to availing our own equipment for purposes of moving earth. These industries include mining, forestry, construction, agriculture, manufacturing and logistics.



# OUR BUSINESS OFFERING

Our business is divided into four mutually complementary departments, namely:



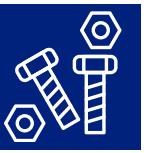
**General Engineering**



**Plant Hire**



**Mechanical Repairs**



**Industrial Supplies**



**SEM Dealership in Limpopo**

These departments complement one another in that they either share customers or are part of the same value chain.

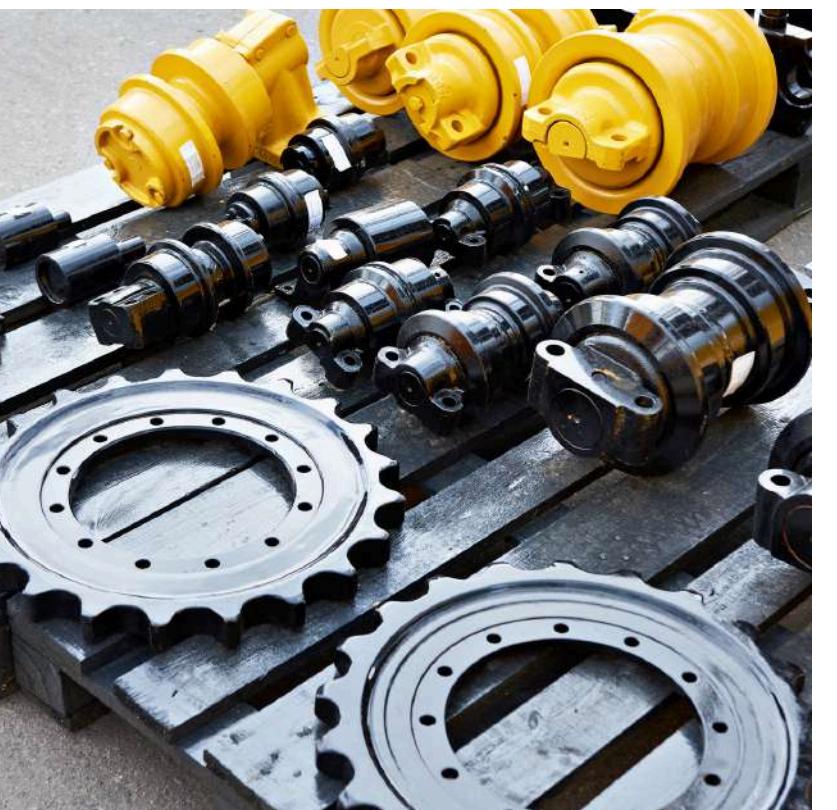
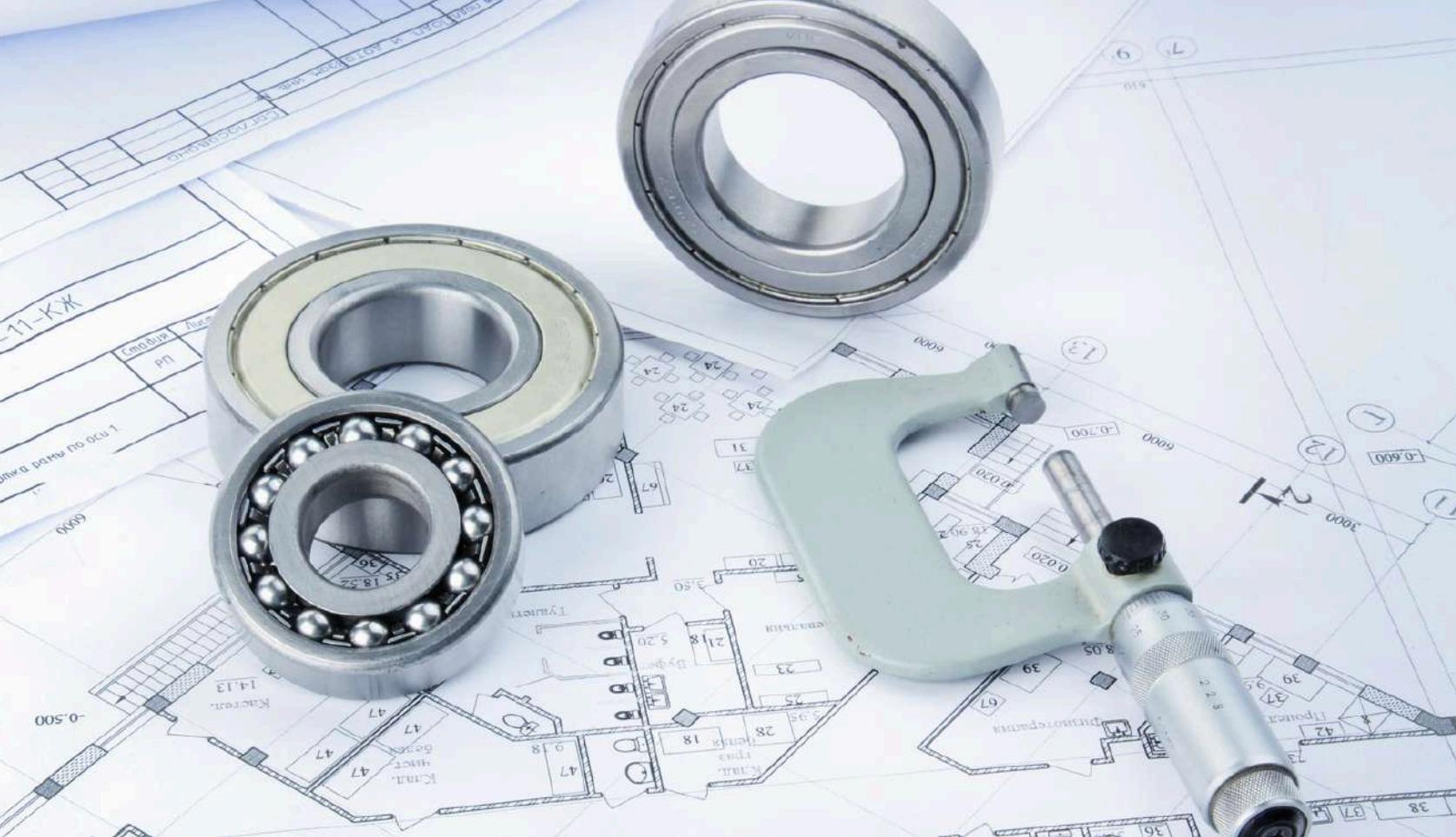


# GENERAL ENGINEERING

## The general engineering operation entails:

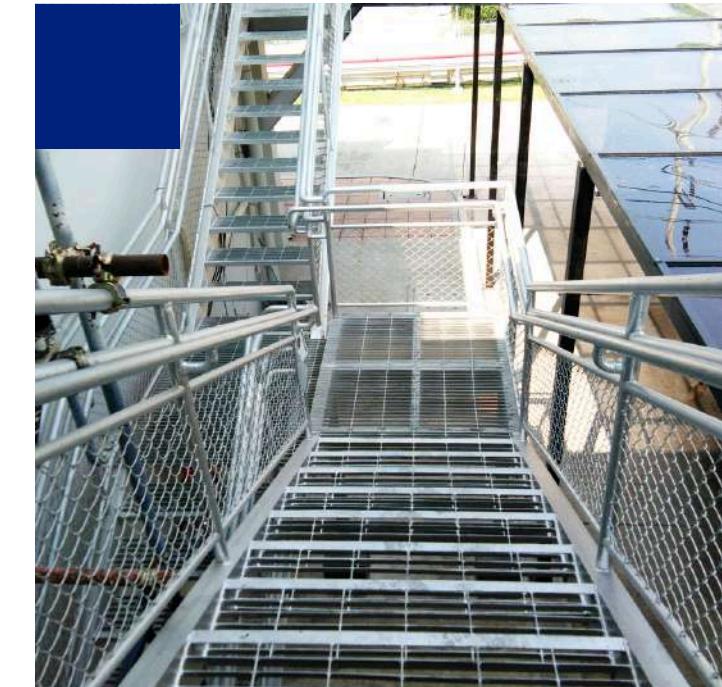
- Tooling
- Manufacture of new spares (shafts, bushes etc.)
- Profile cutting
- Sheet metalwork
- Line boring
- Manufacture, repair and maintenance of gantries, overhead cranes and loading bases
- Repair and refurbishment of grader moldboards, excavator and TLB buckets
- Repair and refurbishment of slashers, slasher gearboxes, walk-behind roller, and generators.
- Plant repair and maintenance (plant shut down)
- Boiler making
- Hydraulics
- Thread cutting
- Conveyor belt repair and maintenance

Our clientele for general engineering includes saw mills, brick manufacturing companies, mines, construction companies, farmers, local and provincial government departments and smelters and automotive and beverage industry.





# GENERAL ENGINEERING



**Chimney Fabricated  
for SAFCOL  
Timbadola Plant**

**Engineering jobs  
completed**

**Skip bin repairs for  
ABInBev (SAB)  
Polokwane Plant**

**Slasher repairs for  
Polokwane  
Municipality**

**Staircase fabrication  
at CCBSA Polokwane  
Plant**



## MECHANICAL REPAIRS



Our Mechanical division focuses on repair, maintenance and servicing of earthmoving equipment and commercial vehicles. The repairs can be done at our workshop in Polokwane or on site, depending on customer preference, the nature of work to be done, and the type of equipment. Our capability includes normal service according to original equipment manufacturers' schedule, engine and transmission rebuilds, full refurbishment, repair and refurbishment of ground engaging tools and implements, and hydraulics.

Our major customers for earthmoving equipment include:

- Provincial Government Departments
- Local Municipalities • Fleet Operators
- Construction companies
- Plant Hire companies

We are also a registered merchant for Standard Bank Fleet Management and Wesbank

# EXPERIENCE

We recently refurbished CAT 140H, CAT 140G, CAT 120G and XCMG graders for Limpopo Department of Public Works, Roads and Infrastructure.



# PLANT HIRE AND EARTHMOVING

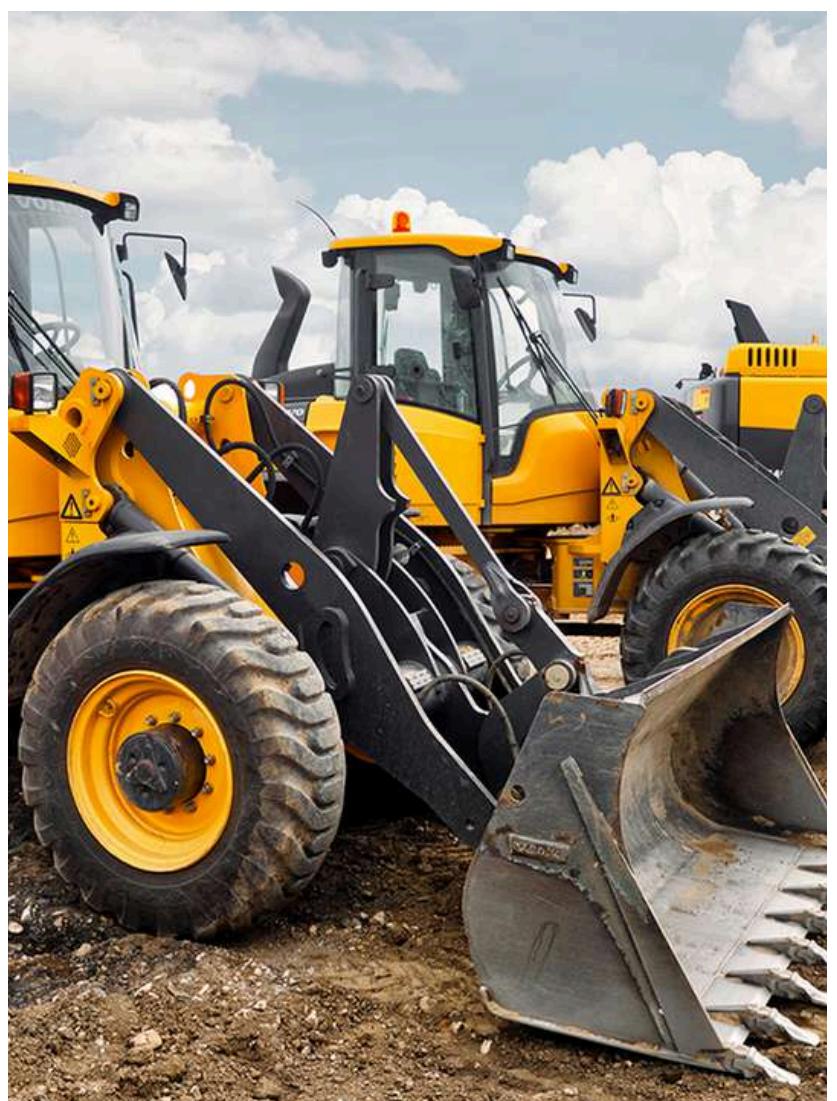
We are an authorized dealer for SEM Equipment in Limpopo. SEM is a Caterpillar brand.

We supply earthmoving equipment to customers, either for ownership or short-term use. We offer earthmoving equipment for long-term or short-term hiring purposes. Our target market includes:

- **Municipalities**
- **Provincial government departments**
- **Farmers**
- **Construction companies**

Over the past seven (7) years, we supplied thirteen (13) New Holland F200 graders, six (6) BELL 670D and one (1) BELL 770D to the Limpopo Department of Transport. We recently completed the supply of five (5) CAT 814F2 Series wheel dozers to the Limpopo Department of Public Works, Roads and Infrastructure. We have also completed a delivery of two (2) SEM 919 Motor graders, and one (1) CAT 428F Backhoe Loader to Nkomazi Local Municipality. Our mechanical division will be maintaining these equipment for the duration of their useful life as part of the supply agreements. We are in the process of building a fleet of earthmoving equipment for plant hire with or without operators.

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# INDUSTRIAL SUPPLIES

The industrial supply business offers spares, consumables, tools and materials used in the industries that we serve. Our core supplies are:

- Donaldson Filters – full range of Donaldson filtration technology
- Spares and parts for earth moving equipment, trucks and other commercial vehicles
- Friction spares – wet and dry brake systems
- Industrial consumables (rags, hand cleaners, detergents)
- Earth engaging tools (e.g. grader blades, bucket teeth)
- Lubricants and related chemicals (degreasers, anti-freeze/coolants, disinfectants, etc.)
- Abrasives
- Bolts and Nuts

We are targeting clients that you use the other services within our business.



# OWNERSHIP AND MANAGEMENT OF THE BUSINESS

The sole shareholder and director of the company is Martie Phumzile Mphelo. As such the company is 100% black woman managed and owned.

Martie holds an MBA from University of Limpopo and an MSc from the University of the Western Cape. She worked as a Research Scientist at the Agricultural Research Council (ARC) for two years, and then moved on to work as Software Quality Assurance Tester for Electric Genetics for two years. Upon leaving Electric Genetics, she joined Pfizer Consumer Healthcare Research and Development division as a Development Analytical Chemist for three years, where she was responsible for Environmental Health and Safety aspects of the laboratory. She was also involved in training junior employees on various laboratory related instrumentation, policies and procedures. After leaving Pfizer, Martie started developing SAQA-based learning material for Anglo Platinum, and for Top Performers for Africa.

The learning material for developed for Anglo Platinum, is used at to train employees in their laboratories across the country. In addition to learning material, she facilitated training for Anglo Platinum representing Top Performers for Africa. Martie is assisted by Carstens Mphelo in the management of the business. Carstens holds B. Proc from University of Limpopo, LL B from Wits University and MBA from University of Cape Town. He is an attorney and notary public and practiced for many years with Webber Wetzel Bowens Attorneys in Johannesburg, and also with Milbank Tweed Hadley and McCloy of New York, USA. Upon leaving legal practice, he joined Consani Engineering as a Commercial Manager where he gained experience in strategy formulation, project management and implementation and manufacturing in mechanical engineering industry. At Consani Carstens was head of Human Resources Department, responsible for up to 1400 employees in unionised environment in an engineering manufacturing environment. Carstens served in senior positions within large corporates, and was until recently executive director and Chief Operating Officer of Metropolitan Asset Managers Limited, and investment management company that had R55 billion of assets under management at the time of his departure.

# GALLERY



WE KEEP  
EARTHMOVING



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# AFFILIATES & CLIENTS

## OUR AFFILIATIONS

SEM dealer  
WesBank Fleet Management and Leasing  
ABSA Vehicle Management Solutions  
Minatlou-Future Fleet Solutions

## ACCREDITATIONS

RMI certified

## CUSTOMERS

Limpopo Department of Public Works, Roads and Infrastructure  
Limpopo Department of Transport  
Limpopo Department of Health  
Limpopo Department of Social Development  
Department of Justice  
Department of Water and Sanitation  
Limpopo Department of Correctional Services  
SAFCOL  
Coca Cola  
Barloworld Equipment  
Maruma Plant Hire



# ESSENTIAL COMPANY DATA

**Registered Company Name**

**Phumzile Mphelo Services and Supplies (Pty) Ltd**

**Office Numbers:**

**015 004 0078 or 015 880 2101**

**Contact:**

**Martie Mphelo 082 334 9702**

**Fax Numbers:**

**086 274 2563**

**Email Address:**

**martie@phumzile.co.za**

**Company Registration Number:**

**2006/039231/07**

**CSD Registration Number:**

**MAAA0049969**

**COID Registration Number:**

**2777-358-2200**

**Income Tax Reference Number:**

**9524876159**

**Vat Reference Number:**

**4570267866**

**Business Address:**

**47 Lood Street, Futura, Ladana , Polokwane**

**Postal Address:**

**P O Box 12081 , Bendor Park, 0713**

**Director and Shareholder:**

**Martie Phumzile Mphelo (100%)**

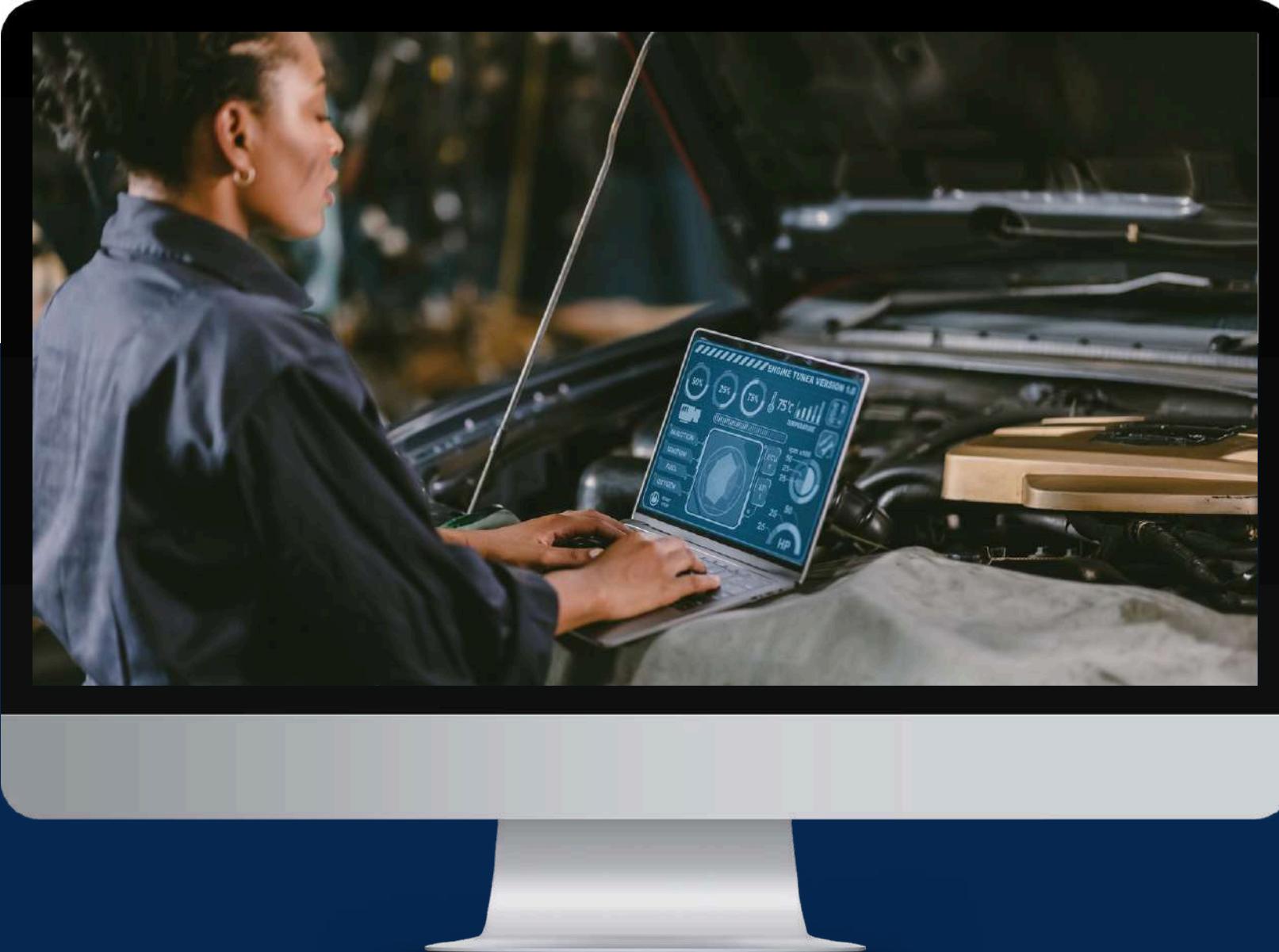
**Bankers:**

**Standard Bank of South Africa (Mall of the North Branch )**

**Absa Bank( Schoeman Street Branch)**

**Insurer**

**OUTsurance**



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## CONTACT US

 015 880 2101

 [www.phumzile.co.za](http://www.phumzile.co.za)

 [info@phumzile.co.za](mailto:info@phumzile.co.za)

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